

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00
DOTE-00 EB-08 INR-07 NSAE-00 FAA-00 PM-05 L-03
H-01 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06
IO-13 /082 W
-----105675 060459Z /13

R 050847Z AUG 77
FM USMISSION USBERLIN
TO AMEMBASSY BONN
INFO SECSTATE WASHDC 5035
AMEMBASSY BERLIN
AMEMBASSY BERN
AMEMBASSY LONDON
AMEMBASSY MOSCOW
AMEMBASSY PARIS
USMISSION NATO

C O N F I D E N T I A L USBERLIN 2038

E.O.11652: GDS
TAGSZC PGOV, EAIR, BQG, UR, GE
SUBJECT: LUFTHANSA AND INTERFLUG OVERFLIGHT DEAL

REF: (A) USBERLIN 2013, (B) BONN 4288, (C) STATE 114981

1. BERLIN PAN AM MANAGER GALLAGHER EXPRESSED HIS CONCERN TO ME AUGUST 3 OVER POSSIBLE DEAL BETWEEN LUFTHANSA AND INTERFLUG FOR MUTUAL OVERLIGHT RIGHTS. CITING PRESS SOURCES (REF A), HE WONDERED WHETHER ARRANGEMENT CONSTITUTED LUFTHANSA'S NOSE UNDER THE BERLIN TENT. HE SHRUGGED OFF THREAT OF INTERFLUG COMPETITION WITH ZURICH FLIGHTS, PROVIDED OF COURSE INTERFLUG PRICES WERE NOT FIXED AT UNFAIRLY LOW LEVEL. I RESPONDED THAT WE HAD BEEN CONSULTED RE PROPOSITION TO BE MADE BY FRG, AND WE DID NOT EXPECT THE EAST GERMANS WOULD ACCEPT THE DEAL.

2. LATER THE SAME DAY GALLAGHER CALLED MISSION TO REPORT THAT
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THE SAME DAY REPRESENTATIVE OF THE FEDERAL MINISTRY OF TRANSPORT IN BERLIN, KLAUS KOCH, HAD TOLD HIM THAT THE DEAL WAS IN THE BAG. GALLAGHER COMMENTED THAT KOCH IS NOT KNOWN TO EMBELLISH HIS REMARKS; IN FACT, HE IS RATHER COUTIIOUS IN MAKING PREDICTIONS OF THIS KIND.

3. THIS OBSERVATION FY FRG OFFICIAL CONTRADICTS EARLIER

"INFORMAL INDICATION" THAT GDR WOULD NOT AGREE TO LUFTHANSA/
INTERFLUG OVERLIGHT QUID PRO QUP, WHICH WAS REPORTED BY
FRG BONN GROUP REPRESENTATIVE HENZE (REF B). DPEARTMENT'S
APPROVAL OF OFFER (REF C) WAS APPARENTLY BASED IN PART ON
RESUPTION THAT DEAL WOULD FOUNDER SO THAT PERMITTING FRG
TO MAKE OFFER WOULD BE HARMLESS GESTURE. WE WONDER WHETHER
FRG MAY NOT HAVE GONE BEYOND HITHERTO-UNDERSTOOD TERMS OF
DEAL BY OFFERING SOME ADDITIONAL INDUCEMENT FOR GDR TO
APPROVE LUFTHANSA OVERLIGHTS. GEORGE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AVIATION AGREEMENTS, OVERFLIGHT AGREEMENTS
Control Number: n/a
Copy: SINGLE
Sent Date: 05-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977USBERL02038
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770282-0482
Format: TEL
From: USBERLIN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770890/aaaacymx.tel
Line Count: 71
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7254e360-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 77 USBERLIN 2013, 77 BONN 4288, 77 STATE 114981
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 04-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1691769
Secure: OPEN
Status: NATIVE
Subject: LUFTHANSA AND INTERFLUG OVERFLIGHT DEAL
TAGS: EAIR, PGOV, GC, UR, BQG, INTERFLUG, LUGTHANSA
To: BONN
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/7254e360-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009